

PREMIERE

ASSETSM SERVICES

dba of Wells Fargo Home Mortgage

Agent Scorecard

1st Quarter

Scott Olson

Sacramento, CA

Agent Code

8412

Grade **A**

Company: Compass Realty Team

Broker Price Opinion

<u>BPO Count</u>	<u>BPOonTimeCount</u>	<u>BPO On Time %</u>	<u>PAS GOAL</u>	<u>Points Possible</u>	<u>Points Earned</u>
61	59	97%	80%	15.00	15.00
<u>DrivebyBPO</u>	<u>OnTimeDriveby</u>	<u>InteriorBPO</u>	<u>OnTimeInteriorBPO</u>		
43	43	18	16		

Measures percentage of BPOs completed on time.

Financial Relocation Assistance

<u># Completed Evictions</u>	<u>LockOut Count</u>	<u>FRA Count</u>	<u>FRA Success</u>	<u>PAS GOAL</u>	<u>Points Possible</u>	<u>Points Earned</u>
1	0	1	100%	55%	20	20.00

Measures FRA Count as a percentage of (FRAs + LockOuts).

Trash Out

<u>TrashCount</u>	<u>AvgTrashOutDays</u>	<u>PAS GOAL</u>	<u>Points Possible</u>	<u>Points Earned</u>
0		5 Days	10.00	10.00

Measures days to remove trash.

Days On Market

	<u>Count</u>	<u>AvgDOM</u>	<u>PAS GOAL</u>	<u>Points Possible</u>	<u>Points Earned</u>
Avg all Solds	3	43	60 Days	15.00	15.00
Active Portfolio	4		60 Days	15.00	15.00

Measures days from list date to [contract/current] date on [sold/active] properties.

Sales Price to Initial BPO

<u>Broker Average</u>	<u>PAS GOAL</u>	<u>Points Possible</u>	<u>Points Earned</u>
107%	90% - 110%	15.00	15.00

Measures sale price as percentage of initial interior BPO.

Owner Occupant Buyers

<u>Sold Count</u>	<u>Owner Occupant Cnt</u>	<u>% Owner Occupant</u>	<u>PAS GOAL</u>	<u>Points Possible</u>	<u>Points Earned</u>
3	2	67%	60%	10.00	10.00

Measures sales percentage to owner occupant buyers.

You must indicate if the property is owner occupied in the drop down box of the offer received task. Failure to do so will adversely affect your score.

Point Total:

100.00

Agent Summary

This section is informational only. It does not affect your score.

<u>Joint Venture</u>	<u>FinancedSaleCnt</u>	<u>WFHMFinanced</u>	<u>% WFHM Financed</u>	<u>%Fallout</u>	<u>BPO Declined Cnt</u>	<u>Properties Declined</u>
No	1	1	100%	0%	5	0