

Full Service Management, Sales & Marketing

Innovative Foreclosure Services

Sacramento's One-Stop REO Management Brokerage



Scott G. Olson, Broker
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Leading Sacramento REO Broker

Scott Olson has put together an outstanding team of REO professionals specializing in each aspect of REO disposition. Utilizing all their Skills, Scott Olson and the Innovative Foreclosure Services (IFS) Team are able to professionally handle all your REO Preservation/Management/Sales/Marketing Needs.

OUR MISSION STATEMENT

The mission of Innovative Foreclosure Services (IFS) is to provide a high level of service to a wide variety of Institutional Property owners and to be the single point of contact for all REO disposition needs in the Sacramento Region. We exist to exceed our clients expectations by utilizing a highly talented team of professionals working together to a single end.

IFS incorporates proven, professional state of-the-art techniques, specializing in the preservation, marketing, listing and selling of institutionally owned assets. Our company maintains a full-time staff of well-trained real estate professionals who continually strive to provide top quality service, knowledgeable and efficient responses and a high level of practical experience to all our clients and customers. Innovative Foreclosure Services is a creative, innovative and people-oriented organization providing individual opportunity, personal satisfaction and rewarding challenges to all members of the company.



Scott Olson's REO Team

Innovative Foreclosure Services/ Realty Plus

Quick Facts

- Over \$18 Million In Closed REO Sales 2008
- Current REO Clients/ Asset Managers
 - Well Fargo/ PAS
 - REO Experts (was Coldwell Banker REO)
 - US Bank
 - Long Beach Mortgage
 - Washington Mutual
 - ING Direct
 - Morgan Stanley
 - Old Republic Title
 - Nationwide REO Brokers (NREOB)
 - Paradigm Default Services
 - Precision AMC
- Assets Advertised On Several Sites While Active And Pending
 - www.HandyHomeSearch.com
 - Sacramento Craigslist
 - REOTrans.com
 - Trulia.com
 - Northern CA Metrolist MLS – Sacramento and Bay Area MLS
 - Foreclosure.com
 - CAMREO.com
 - And Many More...



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Team Environment

The Realty Plus REO Team is readily available to handle every situation and need. We employ a variety of contact methods and current technologies, such as 1-800 call capture, ensuring that we can handle a high volume of business and that we have access to necessary information, documentation, and leads. We can handle every step and detail of the REO transaction, including: Broker Price Opinions, property preservation, inspections, management, negotiations, repairs, buyer/lender evaluation, sales and closing.

We utilize our team. We are qualified agents with the experience, diligence, and professionalism necessary to insure our clients succeed in all markets.

**Let us help your organization Preserve, Manage, Market and Sell your REO Assets
for the highest prices in the shortest amount of time possible.**

Scott Olson and the IFS Team closed more than 100 REO sales in 2008.

We have experience using Wells Fargo asset management platform (PASREO), Nationwide Real Estate Brokers platform (NREOB), Home Tracker (First Preston for B of A property management/vendor services), Res.net, REOTrans, and most of the other REO/Default Platforms.



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Experienced REO Broker/Team

- **Experience Handling All Stages of REOs:**
 - Voluntary Vacancy (CFK)
 - Eviction
 - Initial Inspections
 - Property Preservation (Re-Key/Winterizations/Trash Out/Health & Safety/Security)
 - Rehab/Maintenance
 - Construction Management
 - Valuations (BPOs, MSR's, MMR's)
 - Listing
 - REO Sales / Marketing
 - Skilled Negotiator (CFK, Rehab/Remodel Costs and Sale Negotiations)



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Service Areas

- Antelope, CA 95843
- Carmichael, CA 95608, 95609
- Citrus Heights, CA 95610, 95611, 95621
- El Dorado Hills, CA 95762
- Elk Grove, CA 95624, 95757, 95758, 95759
- Fair Oaks, CA 95628
- Folsom, CA 95630, 95763
- Granite Bay, CA 95746
- North Highlands, CA 95660
- Orangevale, CA 95662
- Penryn, CA 95663
- Rancho Cordova, CA 95670, 95741, 95742
- Represa, CA 95671
- Rocklin, CA 95677, 95765
- Roseville, CA 95661, 95678, 95747
- Sacramento, CA 94203, 94204, 94205, 94206, 94207, 94208, 94209, 94211, 94229, 94230, 94232, 94234, 94235, 94236, 94237, 94239, 94240, 94243, 94244, 94245, 94246, 94247, 94248, 94249, 94250, 94252, 94253, 94254, 94256, 94257, 94258, 94259, 94261, 94262, 94263, 94267, 94268, 94269, 94271, 94273, 94274, 94277, 94278, 94279, 94280, 94282, 94283, 94284, 94285, 94286, 94287, 94288, 94289, 94290, 94291, 94293, 94294, 94295, 94296, 94297, 94298, 94299, 95811, 95812, 95813, 95814, 95815, 95816, 95817, 95818, 95819, 95820, 95821, 95822, 95823, 95824, 95825, 95826, 95827, 95828, 95829, 95830, 95831, 95832, 95833, 95834, 95835, 95836, 95837, 95838, 95840, 95841, 95842, 95851, 95852, 95853, 95860, 95864, 95865, 95866, 95867, 95887, 95894, 95899
- West Sacramento, CA 95605, 95691, 95798, 95799
- Yolo, CA 95697
- Go To Team in Sacramento, Placer, Yolo, and Eldorado Counties of California



Broker Resume

Scott G. Olson, Broker

Investor, Landlord, Home Owner, Broker and Realtor

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Scott@GetResidentialIncome.com or Scott@ifsREO.com

Education

Associate of Science in Economics

Bachelors of Arts in Real Estate

Real Estate Experience

1996 - 2001 Purity Financial – Lending and Real Estate Sales

2001 - 2002 CGA Property Management/Nationwide Associates:
Property Management, Real Estate Sales, and Real Estate Lending

2002 - Present Realty Plus – Realtor. Real Estate Sales, Management-Rent Ups

2007 – Present Innovative Foreclosure Service – President. Full Services REO
Preservation, Management, Marketing and Sales

Scott Olson is a 13 year Veteran of the California Real Estate Industry. He is an Investor, Landlord, Property Manager, Experienced Agent/Broker, Home Owner, and Realtor.

Scott grew up managing rental properties and bought his first rental when he was 19 years old. Scott has always had a hands-on approach to management, which holds true for personnel, office, transaction, construction, property and REO Management.

With his background, experience, and skills, developing a talented REO team was a natural progression. With the onset of the housing and financial crisis, Scott moved quickly to identify, hire, develop and train a capable team to handle all phases of REO disposition.

Scott Olson and the [IFS Team](#), fully understand the specific needs of Banks and Asset Managers, and know how to meet your needs in a timely and professional manner. They stand ready to exceed clients' expectations, through real life experience, industry knowledge, effective/efficient/thorough communication, solid financial position and a talented, accessible team.

Give us a chance to prove what the IFS REO team can do, and we are certain that Scott Olson and the Innovative Foreclosure Services Team will be your REO Broker of Choice.



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